

## Club Health Assessment for District 4 L6 through September 2010

| AVIERN.        | ALIONE .                        |                 |                     | Status  |  |                         | N                         | /lember              | ship  |                                     |   |   |  | Reports               | <b>s</b>  |  | Finance            | LCIF                                       |
|----------------|---------------------------------|-----------------|---------------------|---|--|-------------------------|---------------------------|----------------------|---|-------------------------------------|---|---|--|-----------------------|---|--|--------------------|--|
| Club<br>Number | Club<br>- Name                  | Charter<br>Date | Current<br>Status * | Number of<br>Times on Status<br>Quo within 2<br>years | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                     | Member<br>Count 12<br>Months<br>Ago | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report            | President<br>Rotation | No<br>Active<br>Email **                            | Months<br>Since Last<br>Activity<br>Report ***       | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                |                                 |                 |                     |   | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greate<br>than 20%<br>appears<br>in red | r                                   |   | If no report<br>in 3<br>months<br>appears in<br>red | When<br>more than<br>one year<br>appears in<br>red |                       | Notes the officers that do not have an active Email | If no report<br>in 12<br>months<br>appears in<br>red |                    |  |
| Clubs I        | ess than two years old          |                 |                     |   |  |                         |                           |                      |   |                                     |   |   |  |                       |   |  |                    |  |
| 107475         | DEL MAR SOLANA BEACH<br>DEL SOL | 02/15/2010      | Active              |   | 66   | 5                       | 4                         | 1                    | 1.54%   | 0                                   | 0   | 0   |  | Same                  | М   | 0  |                    |  |
| 103854         | EL CAJON SINGING HILLS          | 10/27/2008      | Active              |   | 24   | 1                       | 2                         | -1                   | -4.00%  | 34                                  | 2   | 0   |  | Same                  |   | 5  |                    |  |
| 108727         | SAN DIEGO AGAPE                 | 06/24/2010      | Active              |   | 23   | 2                       | 0                         | 2                    | 9.52%   | 0                                   |   | 0   |  | Same                  | S,T,M   | 1  |                    |  |
| 103886         | SAN DIEGO BRIDGE OF<br>HOPE     | 11/04/2008      | Active              |   | 21   | 0                       | 0                         | 0                    | 0.00%   | 21                                  |   | 10  | 1  | None                  |   | N/A  | 90+ Days           |  |
| 108763         | SAN DIEGO BROTHERHOOD           | 06/24/2010      | Active              |   | 25   | 4                       | 0                         | 4                    | 19.05%  | 0                                   |   | 3   |  | Same                  | S,T,M   | N/R  | 90+ Days           |  |
| 108233         | SAN DIEGO NIGHTINGALES          | 04/28/2010      | Active              |   | 20   | 0                       | 0                         | 0                    | 0.00%   | 0                                   |   | 1   |  | Same                  | T,M   | N/R  | 90+ Days           |  |
| 106067         | SAN DIEGO NORTH COUNTY          | 07/07/2009      | Active              |   | 14   | 0                       | 1                         | -1                   | -6.67%  | 18                                  | 1   | 0   |  | Same                  | T   | 3  |                    |  |
| 106066         | SAN DIEGO TFC                   | 07/07/2009      | Active              |   | 33   | 1                       | 12                        | -11                  | -25.00%   | 31                                  | 1   | 0   |  | New                   |   | 2  |                    | \$2000.00                                  |
| Clubs          | more than two years old         |                 |                     |   |  |                         |                           |                      |   |                                     |   |   |  |                       |   |  |                    |  |
| 52743          | ALPINE STAGECOACH               | 03/27/1992      | Active              |   | 15   | 0                       | 2                         | -2                   | -11.76%   | 15                                  | 8   | 5   |  | Same                  | S,M   | 5  |                    |  |
| 2689           | BORREGO SPRINGS                 | 04/18/1962      | Active              |   | 7  | 0                       | 0                         | 0                    | 0.00%   | 7                                   |   | 5   |  | Same                  |   | N/R  |                    |  |
| 2690           | BRAWLEY                         | 04/07/1947      | Active              |   | 17   | 0                       | 0                         | 0                    | 0.00%   | 17                                  |   | 3   |  | Same                  | P,S,M   | 33   | 90+ Days           |  |
| 2691           | CALEXICO HOST                   | 02/23/1949      | Active              |   | 20   | 0                       | 4                         | -4                   | -16.67%   | 24                                  | 15  | 0   |  | Same                  | P,S,T,M   | N/R  |                    |  |
| 2693           | CARLSBAD                        | 04/12/1950      | Active              |   | 11   | 0                       | 3                         | -3                   | -21.43%   | 15                                  | 21  | 1   |  | Same                  |   | 12   |                    |  |
| 2694           | CHULA VISTA HOST                | 09/23/1941      | Active              |   | 14   | 0                       | 0                         | 0                    | 0.00%   | 17                                  |   | 6   |  | Same                  | S,M   | 24   |                    |  |
| 2696           | CORONADO                        | 04/28/1939      | Active              |   | 22   | 0                       | 3                         | -3                   | -12.00%   | 25                                  | 11  | 0   |  | New                   | Р   | 3  | 90+ Days           |  |
| 50899          | EL CAJON HEARTLAND              | 08/23/1990      | Active              |   | 23   | 0                       | 2                         | -2                   | -8.00%  | 26                                  | 9   | 0   |  | New                   |   | 1  |                    |  |
| 2699           | EL CAJON VALLEY                 | 04/26/1947      | Active              |   | 74   | 3                       | 1                         | 2                    | 2.78%   | 74                                  | 4   | 0   |  | New                   | Т   | 3  |                    |  |
| 2700           | EL CENTRO HOST                  | 05/09/1947      | Active              |   | 23   | 2                       | 6                         | -4                   | -14.81%   | 27                                  | 6   | 0   |  | New                   |   | 21   |                    |  |
| 2701           | EL CENTRO SOL DE ORO            | 12/27/1966      | Active              |   | 17   | 0                       | 0                         | 0                    | 0.00%   | 17                                  |   | 4   |  | Same                  | P,T   | 23   | 90+ Days           |  |
| 52199          | ENCINITAS                       | 12/02/1991      | Active              |   | 48   | 0                       | 7                         | -7                   | -12.73%   | 55                                  | 5   | 0   |  | New                   | Р   | 1  |                    |  |
|                | ESCONDIDO CHAMPAGNE<br>VILLAGE  | 10/21/1994      | Active              |   | 25   | 0                       | 1                         | -1                   | -3.85%  | 29                                  | 1   | 2   |  | Same                  |   | 9  |                    |  |
|                | ESCONDIDO HOST                  | 08/09/1944      | Active              |   | 14   | 1                       | 1                         | 0                    | 0.00%   | 18                                  | 56  | 0   |  | New                   | Т   | 0  | 90+ Days           |  |
| 78686          | HARBISON CANYON                 | 04/05/2004      | Active              |   | 16   | 0                       | 1                         | -1                   | -5.88%  | 18                                  | 6   | 0   |  | Same                  |   | 3  |                    |  |
| 2708           | IMPERIAL                        | 09/22/1950      | Active              |   | 11   | 0                       | 4                         | -4                   | -26.67%   | 17                                  | 3   | 1   |  | New                   | M   | 1  |                    |  |



## Club Health Assessment for District 4 L6 through September 2010

| AVERN         | ATIONAL P                         |                 |                     | Status  |  |                         | N                         | /lember              | ship   |                                     |   |   |   | Reports               | <b>.</b>  |  | Finance            | LCIF                                       |
|---------------|-----------------------------------|-----------------|---------------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|---|-----------------------|---|--|--------------------|--|
| Club<br>Numbe | Club<br>r Name                    | Charter<br>Date | Current<br>Status * | Number of<br>Times on Status<br>Quo within 2<br>years | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                      | Member<br>Count 12<br>Months<br>Ago | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | No<br>Active<br>Email **                            | Months<br>Since Last<br>Activity<br>Report ***       | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|               |                                   |                 |                     |   | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red | -                                   |   | If no report<br>in 3<br>months<br>appears in<br>red | more thar one year                      |                       | Notes the officers that do not have an active Email | If no report<br>in 12<br>months<br>appears in<br>red |                    |  |
| 2709          | JULIAN                            | 03/29/1950      | Active              |   | 22   | 1                       | 0                         | 1                    | 4.76%  | 22                                  |   | 0   |   | Same                  | P,M   | 4  |                    |  |
| 2711          | LA MESA                           | 03/17/1949      | Active              |   | 46   | 3                       | 3                         | 0                    | 0.00%  | 49                                  | 8   | 0   |   | New                   |   | 2  |                    |  |
| 51500         | LAKESIDE HIGHWAY                  | 04/04/1991      | Active              |   | 17   | 0                       | 1                         | -1                   | -5.56%   | 19                                  | 9   | 0   |   | New                   | S   | 0  |                    |  |
| 2713          | MONTGOMERY                        | 04/14/1953      | Active              |   | 12   | 0                       | 1                         | -1                   | -7.69%   | 14                                  | 2   | 0   |   | Same                  |   | 4  |                    |  |
| 77400         | NATIONAL CITY COLLEGE             | 08/26/2003      | Active              |   | 14   | 0                       | 0                         | 0                    | 0.00%  | 10                                  |   | 4   |   | Same                  |   | 52   |                    |  |
| 2714          | CAMPUS<br>NATIONAL CITY HOST      | 06/21/1944      | Active              |   | 15   | 1                       | 0                         | 1                    | 7.14%  | 23                                  |   | 0   |   | New                   |   | N/R  |                    |  |
| 2717          | OCEANSIDE SEA LIONS               | 06/11/1968      | Active              |   | 21   | 0                       | 0                         | 0                    | 0.00%  | 17                                  |   | 0   |   | Same                  |   | 3  |                    |  |
| 2718          | PAUMA VALLEY                      | 01/23/1952      | Active              |   | 19   | 0                       | 0                         | 0                    | 0.00%  | 19                                  |   | 2   |   | Same                  |   | 17   |                    |  |
| 2719          | POWAY                             | 09/28/1960      | Active              |   | 23   | 2                       | 1                         | 1                    | 4.55%  | 23                                  | 1   | 0   |   | New                   | Т   | 1  |                    |  |
| 101954        | SAN DIEGO CLASSIC                 | 05/06/2008      | Active              |   | 21   | 2                       | 9                         | -7                   | -25.00%  | 22                                  | 1   | 0   |   | New                   | Т   | 0  | 90+ Days           |  |
| 83143         | SAN DIEGO COSMOPOLITAN            | 07/04/2004      | Active              |   | 28   | 5                       | 5                         | 0                    | 0.00%  | 32                                  | 3   | 0   |   | New                   |   | 15   |                    |  |
| 87930         | SAN DIEGO COUNTY                  | 04/27/2005      | Active              |   | 48   | 0                       | 0                         | 0                    | 0.00%  | 37                                  |   | 2   |   | New                   | Р   | N/R  | 90+ Days           |  |
| 93247         | METROPOLITAN<br>SAN DIEGO DELTA   | 01/04/2006      | Active              |   | 28   | 2                       | 2                         | 0                    | 0.00%  | 26                                  | 4   | 0   |   | Same                  |   | 0  |                    |  |
| 62439         | SAN DIEGO EXECUTIVE               | 10/29/1999      | Active              |   | 36   | 0                       | 0                         | 0                    | 0.00%  | 36                                  |   | 0   |   | New                   | S,T,M   | 0  | 90+ Days           |  |
| 98914         | SAN DIEGO FOREVER                 | 03/30/2007      | Active              |   | 40   | 10                      | 6                         | 4                    | 11.11%   | 39                                  | 2   | 0   |   | Same                  | Т   | 3  | 90+ Days           |  |
| 50413         | SAN DIEGO GOLDEN                  | 04/16/1990      | Active              |   | 14   | 0                       | 0                         | 0                    | 0.00%  | 14                                  |   | 3   |   | Same                  |   | 18   | 90+ Days           |  |
| 102627        | TRIANGLE SAN DIEGO GOOD SAMARITAN | 06/25/2008      | Cancelle            | d(6) <b>1</b>   | 0  | 0                       | 15                        | -15                  | -100.00%   | 16                                  | 2   | 0   | 1                                       | None                  |   | N/A  |                    |  |
| 2726          | SAN DIEGO<br>HILLCREST-MISSIN VAL | 05/19/1933      | Active              |   | 24   | 0                       | 0                         | 0                    | 0.00%  | 27                                  |   | 0   |   | Same                  | P,T   | 3  |                    |  |
| 2722          | SAN DIEGO HOST                    | 09/08/1921      | Active              |   | 150  | 2                       | 3                         | -1                   | -0.66%   | 153                                 | 7   | 2   |   | New                   | T,M   | N/R  |                    | \$100.00                                   |
| 56076         | SAN DIEGO MAJESTIC                | 09/09/1994      | Active              |   | 29   | 3                       | 3                         | 0                    | 0.00%  | 28                                  | 1   | 0   |   | New                   |   | 1  |                    |  |
| 102400        | SAN DIEGO MARVELOUS               | 06/12/2008      | Cancelle            | d(8) 1  | 0  | 0                       | 23                        | -23                  | -100.00%   | 6                                   | 1   | 0   |   | None                  |   | 6  | 90+ Days           |  |
| 2727          | SAN DIEGO MISSION                 | 03/02/1963      | Active              |   | 21   | 1                       | 0                         | 1                    | 5.00%  | 20                                  |   | 1   |   | Same                  |   | 0  |                    |  |
| 63586         | SAN DIEGO MT PINATUBO             | 10/10/2000      | Active              |   | 34   | 5                       | 0                         | 5                    | 17.24%   | 28                                  |   | 0   |   | New                   | S,T   | 39   |                    |  |
| 2728          | SAN DIEGO NORTH PARK              | 05/18/1926      | Active              |   | 32   | 1                       | 0                         | 1                    | 3.23%  | 35                                  |   | 2   |   | New                   | P,T,M   | 4  |                    |  |
| 2729          | SAN DIEGO PENINSULA               | 02/19/1946      | Active              |   | 28   | 1                       | 0                         | 1                    | 3.70%  | 31                                  |   | 0   |   | New                   | P,S   | 4  |                    |  |
| 100585        | SAN DIEGO PREMIER                 | 11/26/2007      | Active              |   | 14   | 0                       | 3                         | -3                   | -17.65%  | 14                                  | 3   | 1   |   | Same                  |   | 10   | 90+ Days           |  |



## Club Health Assessment for District 4 L6 through September 2010

| TERNATIONAL STATE OF THE STATE |              |                                    |                            |                                      |                |             | Sta                  | itus  |  |                                 | ı                         | Member                                | ship   |                                     |   |   |  | Financ  | e LCIF  |   |          |   |
|---|--------------|------------------------------------|----------------------------|--------------------------------------|----------------|-------------|----------------------|---|--|---------------------------------|---------------------------|---------------------------------------|--|-------------------------------------|---|---|--|---|---|---|----------|---|
| Club<br>Numbe   |              | Club<br>lame                       |                            |                                      | harter<br>Date |             | Tin                  | Number of<br>nes on Status<br>Quo within 2<br>years | Current<br>Member<br>Count                     | YTD<br>Members<br>Added         | YTD<br>Members<br>Dropped |                                       | Net C  | Member<br>count 12<br>Months<br>Ago | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report            | President<br>Rotation                         |   | Months<br>Since Las<br>Activity<br>Report *** | Accoun   |   |
|   |              |                                    |                            |                                      |                |             |                      |   | If below<br>15<br>members<br>appears<br>in red |                                 |                           |                                       | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | When<br>more than<br>one year<br>appears in<br>red |   | Notes the officers that do not have an active Email | If no report in 12 months appears in red      |          |   |
| 96727   | SAN DI       | EGO PRESI                          | DENTS                      | 03/2                                 | 23/2006        | Acti        | ve                   |   | 24   | 3                               | 6                         | -3                                    | -11.11%  | 12                                  | 2   | 0   |  | Same  |   | 12  | 90+ Days |   |
| 2732  | SAN DII      | EGO RANCH                          | Ю                          | 06/2                                 | 27/1964        | Acti        | ve                   |   | 37   | 2                               | 0                         | 2                                     | 5.71%  | 38                                  |   | 0   |  | New   | M   | 0   |          |   |
| 64671   |              | EGO SCRIPI                         | PS .                       | 09/0                                 | 05/2001        | Can         | celled(6)            | ) 1   | 0  | 0                               | 2                         | -2                                    | -100.00%   | 17                                  | 9   | 2   | 1  | None  |   | N/A   |          |   |
| 100624  | SAN DI       | EGO VIETNA                         | AMESE                      | 12/0                                 | 01/2007        | Acti        | ve                   |   | 19   | 0                               | 0                         | 0                                     | 0.00%  | 20                                  |   | 4   |  | New   | Т   | 4   |          |   |
| 43134   | SAN MA       |                                    |                            | 11/                                  | 17/1983        | Acti        | ve                   |   | 26   | 1                               | 0                         | 1                                     | 4.00%  | 23                                  |   | 0   |  | New   | Р   | 0   |          |   |
| 51039   | SANTE        | E RANCHO                           |                            | 11/0                                 | 08/1990        | Acti        | ve                   |   | 15   | 3                               | 0                         | 3                                     | 25.00%   | 15                                  |   | 0   |  | New   |   | 1   |          |   |
| 2720  | SOUTH        | WEST SAN I                         | DIEGO                      | 05/                                  | 14/1963        | Acti        | ve                   |   | 15   | 1                               | 0                         | 1                                     | 7.14%  | 14                                  |   | 0   |  | New   |   | 13  |          |   |
| 2739  |              | S VALLEY                           |                            | 10/2                                 | 27/1954        | Acti        | ve                   |   | 19   | 0                               | 2                         | -2                                    | -9.52%   | 23                                  | 12  | 0   |  | New   |   | 15  |          |   |
| 48076   | VALLEY       | CENTER                             |                            | 01/2                                 | 25/1988        | Acti        | ve                   |   | 18   | 0                               | 1                         | -1                                    | -5.26%   | 20                                  | 2   | 0   |  | New   | Т   | 6   |          |   |
| 2741  | VISTA A      | AMIGOS DE                          | VISTA                      | 02/0                                 | 03/1970        | Acti        | ve                   |   | 16   | 0                               | 12                        | -12                                   | -42.86%  | 29                                  | 11  | 2   |  | New   |   | N/R   |          | \$50.00   |
| 53897   | VISTA F      | PRIDE OF VI                        | STA                        | 12/                                  | 16/1992        | Acti        | ve                   |   | 24   | 0                               | 2                         | -2                                    | -7.69%   | 30                                  | 3   | 0   |  | New   | Р   | 4   |          |   |
| 2742  | WARNE        | ER SPRINGS                         |                            | 03/2                                 | 22/1967        | Acti        | ve                   |   | 5  | 0                               | 0                         | 0                                     | 0.00%  | 5                                   |   | 0   |  | Same  | P,S,M   | N/R   |          |   |
| 2743  | WESTM        | MORLAND                            |                            | 04/2                                 | 29/1947        | Acti        | ve                   |   | 15   | 0                               | 0                         | 0                                     | 0.00%  | 20                                  |   | 1   |  | New   | P,T   | 36  | 90+ Days |   |
| Current<br>Total<br>Clubs<br>Count  | New<br>Clubs | YTD<br>Cancelled<br>Clubs<br>Count | YTD<br>Net<br>Club<br>Gain | Current<br>Total<br>Members<br>Count | YTD<br>Add     | YTD<br>Drop | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth<br>%                           | Member<br>Count 12<br>Months<br>Ago            | Avera<br>Memb<br>Cour<br>Per Cl | er with<br>nt             | of Clubs<br>less than<br>20<br>embers | % No<br>MMR<br>in<br>3 Months                              | % No<br>Office<br>Report<br>12 Mon  | er with<br>in balance                               | of Clu<br>in  | ıbs<br>in  | Status Quo<br>Clubs<br>Financial<br>Ispension | Number<br>of<br>Cancelled<br>Clubs                  | Average<br>Cancelled<br>Club<br>Age           |          | % of Clubs<br>Cancelled for<br>Non-Financial<br>Reasons |
| 60  | 0 0          | 3                                  | -3                         | 1,552                                | 68             | 154         | -86                  | -5.25%  | 1,531  | 2                               | 6                         | 42%                                   | 17%  | 2%                                  | <b>6</b> 25%  | (   | )  | 0%  | 3   | 4   | 14       | 67%   |

<sup>\* -</sup> Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

<sup>\*\* -</sup> Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson.

<sup>\*\*\*-</sup> Abbreviation: N/R - Not reported through the WMMR. Reports submitted using other methods are not reflected.